

RELATED SERVICES

SERVICE CATEGORY	Detailed Service Description	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Installation and Construction	1-Man Installation & Maintenance Crew, Hourly	\$141.00	12.00%	\$124.08
Installation and Construction	2-Man Installation & Maintenance Crew, Hourly	\$225.00	12.00%	\$198.00
Installation and Construction	3-Man Installation & Maintenance Crew, Hourly	\$337.50	12.00%	\$297.00
Installation and Construction	4-Man Installation & Maintenance Crew, Hourly	\$420.00	12.00%	\$420.00
Installation and Construction	1-Man Installation & Maintenance Crew, Daily (10 hours)	\$1,410.00	12.00%	\$1,240.80
Installation and Construction	2-Man Installation & Maintenance Crew, Daily (10 hours)	\$2,250.00	12.00%	\$1,980.00
Installation and Construction	3-Man Installation & Maintenance Crew, Daily (10 hours)	\$3,375.00	12.00%	\$2,970.00
Installation and Construction	4-Man Installation & Maintenance Crew, Daily (10 hours)	\$4,200.00	12.00%	\$3,696.00
Installation and Construction	Project Management Services, Hourly	\$250.00	12.00%	\$220.00
Installation and Construction	Project Management (Hourly)	\$250.00	12.00%	\$220.00
Installation and Construction	Systems Design (Hourly)	\$250.00	12.00%	\$220.00
Installation and Construction	Radio Provisioning (Hourly)	\$150.00	12.00%	\$132.00
Installation and Construction	FCC License Coordination Fee (70-90 GHz, Single Link)	\$250.00	12.00%	\$220.00
Installation and Construction	FCC License Coordination Fee (6-38 GHz, Single Link)	\$1,500.00	12.00%	\$1,320.00
Installation and Construction	Truck Fee (Daily Rate)	\$175.00	12.00%	\$154.00
Installation and Construction	Test Equipment Fee (Daily Rate)	Current MSRP	12.00%	
Training	Training Services (Daily)	Current MSRP	12.00%	
Installation and Construction	Report Generation	Current MSRP	12.00%	
Installation and Construction	Site Survey	Current MSRP	12.00%	
Installation and Construction	Spectrum Analysis	Current MSRP	12.00%	
Installation and Construction	External Resource Lease - Crane	Current MSRP	12.00%	
Installation and Construction	External Resource Lease - Bucket Truck	Current MSRP	12.00%	
Installation and Construction	External Resource Lease - SkyTrak	Current MSRP	12.00%	
Installation and Construction	External Resource Lease - Towable Boom	Current MSRP	12.00%	
Maintenance Agreement	Annual Maintenance Agreement (SLA)	Current MSRP	12.00%	

Notes: 1) There is a 4-hour minimum on all installation, maintenance and repair services. 2) Mileage, per-diem, and hotel will be charged at state approved rates.